Specialist skill set checklist.

When it comes to recruiting and identifying a right-fit candidate for your implementation team, it's critical to understand what, exactly, you're looking for. In our experience, we've found the following list of traits to be most commonly found in great implementation specialists:

☑ **Organized**

A place for everything and everything in its place isn't just a mantra, it's a way of life!

☑ **Detail-oriented**

Herculean ability to dot those I's and cross those T's.

☑ **Ability to instill confidence in the client**

Always professional and attentive, and willing to take ownership of customers' issues and questions.

☑ **Problem solver**

A Rubik's Cube is mere child's play — this person collects solutions the way some people collect friends on Facebook.

☑ **Strong client communication skills**

Active listener, open to feedback, and always able to keep a friendly demeanor no matter the situation.

☑ **Calm**

When a situation goes off script, it's important to stay level-headed, positive, and willing to roll with the punches.

☑ **Strong Excel experience**

Charts and tables and queries, oh my! A blank spreadsheet is worthy of a cell-ebration!

☑ **Ability to multitask and manage time effectively**

Deadlines and deliverables are a piece of cake just waiting to be devoured.

☑ **Project manager mindset**

Like a good chess player, they must be able to think ahead and prepare for potential hiccups or challenges.

☑ **On-call service delivery mindset**

Always willing to go above and beyond, even if it's after-hours or on the weekend.

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Stop wasting your time looking for the best specialists.

Sourcing and staffing your own team takes time and can often yield many wrong-fit candidates before finding the right one. Outsource your implementation team and get the best specialists at a fraction of the cost.

Nashville-based Core10, founded in 2016 and backed by FINTOP Capital, is a leading U.S.-based provider of API integration and SaaS implementation services to the fintech and financial services industry.

Our three non-negotiable promises to YOU:

LOW-COST U.S.-BASED TALENT

We are priced 25%-50% below development talent in large U.S. metros through our Hereshore® markets, where we leverage low cost of living, build communities, and provide technology careers (not just jobs).

HIGH RETENTION

Our employees love what they do, and they stay with us. If a member of your project team leaves the company, we will train and onboard their replacement for free.

FINANCIAL APPLICATION AND PLATFORM EXPERTISE

We have deep knowledge of a variety of financial technology, SaaS, and services platforms, which means we deliver the right solution quickly. If we don't know your platform, we'll learn it on our dime.

Let us be your team.

Call 615-601-1655 for a FREE consultation or visit Core10.io for more information.

Some of our skills include:

CUSTOMER SERVICE

DATA MIGRATION

MANAGED SERVICES

PRODUCT SUPPORT

PROJECT MANAGEMENT

SOURCING, SELECTION, AND HIRING

Our areas of expertise include:

SAAS IMPLEMENTATION

API INTEGRATION

CUSTOM SOFTWARE DEVELOPMENT

USER EXPERIENCE